

30-Oct-18 Z-\St. Ex\SE Corr 2018 docx

The Stock Exchange, Mumbai Phiroze Jeejeebjoy Towers Dalal Street MUMBAI Ph: 22727 1233 /34 Fax: 2272 3121 / 2037/ 2041 /2061/ 2039 Email : <u>corp.relations@bseindia.com</u> National Stock Exchange of India Ltd. Exchange Plaza Bandra Kurla Complex MUMBAI – 51 Ph: 2659 8452 Fax: 2659 8237 / 38

Dear Sir / Madam,

Company No. : 532622 / GDL Sub: Press release

Please find attached the Press release dated 30 October 2018.

Kindly take the information on record.

Thanking You, Yours faithfully, For GATEWAY DISTRIPARKS LIMITED

R. Kumar

Dy. Chief Executive Officer and Chief Finance Officer -cum - Company Secretary

Gateway Distriparks Limited (GDL) announces Q-2/FY 19 results

SNAPSHOT OF GDL GROUP RESULTS (CFS + RAIL + COLD CHAIN)

The CFS business, which crossed 110,000 TEUs in Q-1, posted further growth to achieve over 116,000 TEUs in Q-2. With the announcement made by the government regarding changes expected in the DPD model, we expect a favourable impact on the CFS business. The rail business has also increased volumes and operating profits during the quarter. Snowman continues to show a positive trend with the fourth successive profitable quarter while maintaining high warehouse utilisation levels.

Highlights:

Q-2 Vs Q-1 (FY 19) :

Revenue from operations ** went up 2.3 % to Rs 367 Cr. EBITDA ** increased 3% to Rs 70.6 Cr. Profit Before Tax ** increased 4.2 % to Rs 34.4 Cr. Profit After Tax (Before Minority Interest) decreased from Rs 50.5 Cr. to Rs 28 Cr.

** Excluding SEIS benefit of Rs 32.2 Cr. in Q-1 of FY 19

** This benefit for 2017-18 is yet to be received and hence no such income in Q-2.

H-1 FY 19 Vs H-1 FY 18 :

Revenue from operations ** went up from 661 Cr. to Rs 758 Cr. EBITDA ** increased from 122.5 Cr. to Rs 171.3 Cr. Profit Before Tax ** increased from Rs 52.4 Cr. to Rs 99.5 Cr. Profit After Tax (Before Minority Interest) was up from Rs 41.2 Cr. to Rs 78.5 Cr.

** Including SEIS benefit of Rs 32.2 Cr. in Q-1 of FY 19

Segment-wise performance (Q-2 FY 19 Vs Q-1 FY 18):

<u>CFS</u>: Throughput was up 4.6% to 116,358 TEUs. EBITDA decreased 13% to Rs. 19.1 Crores, mainly due to increase in fuel, transport (congestion at JNPT) and labour costs. PBT went down from Rs 14.6 Cr. (including profit on sale of land and interest income on tax refunds Rs 2 Cr.) to Rs Rs 10.3 Cr. while PAT decreased from Rs 11.3 Cr. to Rs. 7.1 Crores.

<u>Rail</u>: Throughput was up 3% to 61,978 TEUs. EBITDA (Excluding SEIS benefit) increased from Rs 32.9 Cr. to Rs. 37.2 Crores. PBT (Excluding SEIS benefit) went up from Rs 17.5 Cr. to Rs 22.4 Crores while PAT was down from Rs 38.4 Cr. to Rs. 19.7 Crores.

<u>Cold Chain</u>: Revenue went up 3.4% to Rs 57.7 Crores. EBITDA increased from Rs 13.7 Cr. to Rs 14.2 Crores. PBT went up from Rs 0.9 Cr. to Rs 1.6 Cr. while PAT increased from Rs 0.8 Cr. to 1.2 Cr.